

NCSTA Board of Directors Meeting Minutes

Saturday April 1, 2017

Rolesville, NC 10:00 a.m.

- 10:00 a.m. Opening Prayer David Cooper
- Roll Call Frank Pearce, Jerry Pearce, Tim Wood, Ace Potter, Scott Simmons, Keith Blackburn, Larry Beam, Jimmy Shoaf, Tyler Jolley, John Peele, Latt Moretz, Chris Dobbins, David Cooper, Doug Lassiter, not present Monica Rhea, Gabe Dellinger no proxy, David Wallwork, Stanley Mills, no proxy, Jeff Kerr call in to meeting, Recognition of Proxies Monica Rhea proxy to Chris Dobbins, David Wallwork proxy to Jerry Pearce
- 10:05 a.m. Review, addition/deletion and acceptance of minutes from previous meeting
- Annual business meeting review of minutes, motion to accept Ace Potter, 2nd Chris Dobbins, approved
- Review of minutes for teleconference meeting 3 11 17, motion to accept with spelling corrections made Latt Moretz, 2nd Keith Blackburn
- 10:10 a.m. Remarks by President: Welcome to everyone thank you for attending and taking the time to be here. Jerry addressed the Board as follows: We as Board members have access to info that is not public knowledge, executive committee has access on occasion to info the entire Board may not see, and sometimes the office may have access to info others don't have. Please remember this and keep the info confidential. Remember your role as a Board member. Try to protect the association and the information we have access. Remember you are not here for personal gain but to serve and protect the industry. Remind yourself what your role is keeping in mind that the average person may not know all the information that you have and be basing their opinion on partial information.
- We have done a lot of good for the industry and we will continue to do good. Doing the right thing may at times not be easy. Keep in mind that years of hard work can be deleted within minutes of someone taking a personal opinion role.
- 10:20 a.m. Treasurer's Report:
- Presented by Jimmy Shoaf, General Account as of 2/28/17 \$58490.04 Suntrust plus money market \$33471.21 education account \$10759.89
- Last year 61k in general account
- Motion to accept the Treasurer's report Larry Beam, 2nd Ace Potter, approved
- Jerry thanked Jimmy for his role
- John Peele thanked everyone for their support, Jerry stated how great it is to have John and David Cooper here with us today
- 10:30 a.m. Update from Administration
- 2017 Convention Review
- Great Convention! Just under 900 attendees.
- Exhibit hall was full and we had no spaces left for 2018 I will be rearranging the exhibit spaces so that we can accommodate more vendors

The layout worked well with members having their own area to pick up name tags so we will be keeping that area again next year.

One area that needs improvement is the room monitoring. Several people came to me asking if we could get people to remain quiet during presentations. The monitor needs to step into the room and if necessary stop the speaker to address this issue. Also, be aware of release times, the speakers are supposed to speak until a set time please make the speakers aware of the time slot the monitor may even want to be where the monitor can see them and let them know by signal that they have 15, 10 minutes left.

2017 Regional Classes:

To date we have only done two regional classes for the year. Washington had the normal amount of attendees and Asheville was larger than normal with 181 attendees. We expect the trend to continue throughout the year for normal attendance

2018 Convention:

The date for the 2018 convention is January 31 – February 2, 2018.

The vendor registration will be posted to the web shortly. Go ahead and start talking to vendors about being at the 2018 convention.

The giveaway for 2017 was a cap. What would the board like to do as a giveaway for 2018. A suggestion would be a laptop back pack with the logo it has been a couple of years since we did a bag the last one was a duffle tote and the one several years ago was a messenger bag.

Motion to get backpack Ace Potter, 2nd Latt Moretz

I need shirt sizes for the new board members and any others that may need a new size. Scott XL, Tyler L, Jeff L, Doug XL

The Board decided to keep the vendor dinner at Iron Thunder for 2017, however it was very crowded this year. As much as we enjoy the venue we may have outgrown it. Thoughts from the Board on moving it another site close by the convention center?

Jerry stated vendors said too loud to have conversation and very crowded, Tim and

Doug suggested the Bowling alley directly, Connie will get info and selection will be based on price

Theme for the convention needs to be addressed now.

The Value of Onsite Wastewater take off list

Wanted: Wastewater Professionals possibility, 1 like it

Holding the Keys to Rural Development in NC possibility, 9 like it

Don't Call it Wastewater take off list

Next Generation Professionals take off list

The Green Onsite Industry take off list

Below the Surface 2 like it

Opening the Gates to Development, motion to accept as theme for 2018 convention Tim Wood, 2nd John Peele, approved

Other items the Board wants to change, alter or add for 2018?

Sound System in 2017 was a problem again even with us paying to have staff from center on board, the cost outlay would be approximately \$3200 to do this professionally

Does the Board want to hire the professional audio/visual? David suggests trying it for one year makes this a motion, 2nd Jeff Kerr, approved

2018 suggestions, may want to have an opening speaker that addresses issues to general attendees and not just the those that use more technical systems

Latt asked is we could get someone to do opening hour on rural development projections

Connie asked Jeff to develop computer classes for hands on training very basic up to semi advanced

10:45 a.m. Board Member Info:

A sheet is being passed around that has each Board member's name and contact info. Please review the info and make any changes or additions to the list. We need your preferred email address and also your cell phone number.

The sheet also contains the election dates for each Board member. For those of you that were elected in 2016 you will be up for reelection in 2018, are you willing to continue to serve?

We have an application for the Board of Directors. This application would be for position of Central part of the state and either pumper or installer and would be for the position currently held by David Wallwork. David was not able to make this meeting as he is getting married today. If David chooses to seek re-election a ballot would need to be sent to members in November.

NCSTA Members:

Below is a list of the current NCSTA members. An approval vote to accept the members is needed

COMPANY NAME	LAST NAME	FIRST NAME
1ST CHOICE SEPTIC & ENVIRONMENTAL SERVICES INC	WATTS	ERIN
AAA BACKHOE & SEPTIC	SOLES	DAVID
AAA SEPTIC SERVICE INC	ALVERSON	TROY
ABLE SEPTIC TANK SERVICE	BLANKENSHIP	GARY
ADCOCK EXCAVATING LLC	ADCOCK	JAY OR TAMMY
ADVANCED FIBER SOLUTIONS INC	STONE	HUGH
ADVANCED SEPTIC INC	GRIFFIN	SLOAN
ADVANTAGE INSPECTION	LOBSINGER	GLENN
AGRIWASTE TECHNOLOGY INC	TILLEY	LISA
ALAN HALL GRADING & SEPTIC INC	HALL	ALAN
ALCAT PRECAST INC	FARMER	ALLEN

AMTHOR INTERNATIONAL	VANDERVEEN	HANK
AQUA DIRLL INC	CLAYTON	BILLY
ASAP SEPTIC SYSTEMS	DIXON	RANDY
ASBURY'S SEPTIC TANK CLEAING	ASBURY	JAY
AUTRY CONCRETE PRO. INC	AUTRY	STEVE
B & B CONCRETE	BATES	NELSON
B & C CONCRETE PRODUCTS INC	BLACKBURN	KEITH
B & C CONSTRUCTION	CHATHAM	GREG
BASS SERVICES	BASS	JOHNNY
BEAR GARDEN INC	HARRINGTON	PHILLIP
BELTON SEPTIC TANK	JONES	TERRY OR MAXINE
BENNICK ENTERPRISES	BENNICK	TODD
BENNIE A MOORE SEPTIC TANK SERVICE INC	AYERS	RUSS
BETHLEHEM MFG CO INC	MORETZ	LATT
BILLINGSLEY SEPTIC TANK CO	WILLIAMS	BRENDA
BLACKWATER SOLUTIONS	FLORA	JAMIE
BLEVINS GRADING & SEPTIC LLC	BLEVINS	JUSTIN
BOBBY CAHOON CONSTRUCTION INC	CAHOON	JESSE
BOGUE SOUND SEPTIC & GRADING	PADGETT	WILLIAM
BROOKS PLUMBING & HEATING INC	BROOKS	MARTA
BROWNS BACKHOE & GRADING	BROWN	GUY OR PATSY
BRYANT & LASSITER SEPTIC TANK SERVICE INC	COOPER	DAVID
BRYANTS CONTRACTING	BRYANT	STEVEN
BUCK'S GRADING & BACKHOE	SMITH	TERRY E
BUDDY BLACKBURN CONST INC	BLACKBURN	MARTHA
BUMGARNER SEPTIC TANK & GRADING	BUMGARNER	MIKE
BURGIN & SON SEPTIC SERVICE	BURGIN	RONNIE
BYRD'S FARM & GRADING	BYRD	GORDON
C & C SEPTIC TANK SERVICE	CANNADY	WAYNE
C WAYNE ORBISON & SONS INC	WALLACE	TERESA
CALDWELL TRUCKING & EXCAVATING INC	CALDWELL	JOHN
CALLIHAN & WELLS ENTERPRISES INC	WELLS	BILLY
CANNONS SEPTIC TANK SERVICE INC	MAREADY	SCOTT
CARSONS GRADING & SEPTIC LLC	CARSON	STACY
CHARLES BROWN SEPTIC SERVICE	BROWN	CHARLES
CHUCK KEENE SEPTIC TANK PUMPING	KEENE	JIMMY
CHURCHS BACKHOE SERVICE	CHURCH	STERLIN

COCHRAN EXCAVATING LLC	COCHRAN	TIM
COLTON ENTERPRISES TATE GRADING	TATE	JOHNNY
COMMERCIAL SERVICES OF STANFIELD	WETTER	JERRY
CRAVEN AG SERVICES INC	BURNS	NICOLE
CRUM CONSTRUCTION INC	CRUM	STEVE
CRUMPLER PLASTIC PIPE INC	CRUMPLER	HOUSTON
D & D ORGANIC FARMING	NEWSOME	DANIEL
DANNY D'S LOADER SVC INC	DAVIS	DANNY
DAVID BRANTLEY & SONS	BRANTLEY	CORY
DAVIDSON COUNTY SCHOOLS	CONRAD	WYNN
DELLINGER GRADING COMPANY	RICHARD	DEBBIE
DELLINGER PRECAST INC	DELLINGER	GABE
DENNIS HOYLE SERVICES	HOYLE	DENNIS
DENNIS WILLIS SEPTIC SERVICES	WILLIS	BRYSON
DENVER SHORES LLC	JOHNSON	B GERALD
DOUG COX BACKHOE SERVICE	COX	DOUG
EBCI TRIBAL CONSTRUCTION PROGRAM	BRADLEY	GLEN
ENVIRO-CHOICE RECYCLING LLC DBA BRIAN'S WASTE RECYCLING	HUNT	CODY
ENVIRONMENTAL PUMPING & DRAIN LINE SOLUTIONS	DAVIS	FRANK
ERADER MILLS SEPTIC TANK CO INC	MILLS	STANLEY
F J ERVIN CONSTRUCTION	ERVIN	JAY
FORTIN CONTRACT SERVICE	FORTIN	DANIEL
FOUST & HOLT BACKHOE INC	FOUST	CHRIS
FULLER & CO CONSTRUCTION LLC	FULLER	BOBBY
FUTRELL PRECASTING LLC	FUTRELL	JEFF
GAMEWELL SEPTIC TANK INC	SPEARS	ROBERT OR CINDY
GARRISON CONSTRUCTION COMPANY INC	GARRISON	DAVID
HANDSOMES CONCRETE PRODUCT	HANDSOME	DONNELL
HARDEES SEPTIC TANK SERVICE	HARDEE	BILL
HAROLD RAY COLLINS CONSTRUCTION	COLLINS	THERESA
HHLD LLC DBA H & H LAND DEVELOPMENT	HARRIS	JON OR MARC
HINES SEPTIC LLC	HINES	GLENN
HOFFMAN SEPTIC TANK PUMPING	HOFFMAN	PAUL
HURLEY BACKHOE SERVICES INC	HURLEY	STEVEN
INFILTRATOR WATER TECHNOLOGIES LLC	WOOD	TIM
INMAN SEPTIC INC	INMAN	DAVID
J W SEPTIC SERVICE LLC	WILLIAMSON	JEREMY
J WESTMORELAND INC	WESTMORELAND	TOM

JAMES SEPTIC & PORTABLE TOILET SER LLC	MOORE	SHANNON
JEFF LAWSON SEPTIC TANK & PUMPING SR	LAWSON	JEFF
JIM HARTMAN SEPTIC TANK SERVICE INC	HARTMAN	JIMMY D
JOE GREENE BACKHOE SERVICES INC	GREENE	BEN
JOHNNY HUFFMAN PLUMBING CO	HUFFMAN	JOHNNY
JONES SEPTIC TANK SERV	JONES	WAYNE
K T MOORE SEPTIC TANK SERVICE	DICKERSON	MIKE
KIVETT AND SON INC	KIVETT	DONNA
L E BEAM CONST & GRADING	BEAM	LARRY
LAKE NORMAN SEWER & SEPTIC SERVICE	CURRIER	CINDY
LAKEYS BACKHOE SERVICE INC	LAKEY	TERESA
LAND RESOURCE MANAGEMENT	FERGUSON	WALKER
LARRY HENKLE GRADING	HENKLE	LARRY
LASSITERS SEPTIC TANK SVC INC	HARRISON	ANITA
LEATHERMANS SEPTIC TANK SER INC	LEATHERMAN	GARY
LELY TANK AND WASTE SOLUTIONS	JONES	CLYDETTE
LENTZ WASTEWATER MANAGEMENT INC	LENTZ	JARRID
LEWIS FARMS & LIQUID WASTE INC	WOOTEN	WESLEY
MACCONNELL & ASSOCIATES	MACCONNELL	GARY
MARLIN WASTEWATER SERVICE	KERR	JEFFREY D
MATTHEWS SEPTIC TANK CO	MATTHEWS JR	CURTIS
MC CONSTRUCTION	CUTHBERTSON	LARRY
MCDOWELL COUNTY SCHOOLS MAINTENANCE	TRINKS	GARVIN
MCMAHAN SEPTIC TANK INC	MCMAHAN	TAMMY
MICHAEL AND SON SERVICES OF RALEIGH	HOLLEMAN	DUANE
MIKE PACK GRADING	PACK	MIKE
MITCHELL CONCRETE PRODUCTS INC	MITCHELL	JAMIE
MOORES ENVIRONMENTAL SERVICE	MOORE	JC
MOUNTAIN TOP GRADING	ESTES	GARRY
MYERS SEPTIC TANK	MYERS	BENNY
NIXONS BACKHOE	NIXON	TOMMY
OVERBEY'S SEPTIC TANK INC	OVERBEY	RONNIE
PAGES SEPTIC TANK CLEANING	PAGE	ROBERT
PEACH STATE TRUCK CENTERS	TOWNER	LARRY
PEARCE BACKHOE & SEPTIC TANK SERV	PEARCE	FRANK
PEARCE CONCRETE WORKS	PEARCE	JIMMY
PEARCE ENVIRONMENTAL TECHNOLOGIES INC	PEARCE	JERRY
PEELES BACKHOE & SEPTIC TANK SERV	PEELE	JOHN

PERMIT ACQUITTION COMPANY ONE PLLC PAC ONE PLLC	BRISTOW	STEVE
PIEDMONT ENVIRONMENTAL ASSOCIATES	BEESON	JIM
PIEDMONT SEPTIC TANK	MELTON	RANDY
PIGEON VALLEY SEPTIC & GRADING INC	GREENE	DALE
PIONEER UTILITIES & PLUMBING INC	JOHNSON	DONALD
POWELL SEPTIC TANK SERVICE	POWELL	KEVIN
POWELLS SEPTIC TANK SER	POWELL III	ALLIE
PRECISON SEPTIC	HOLLAND	RICKY
PREMIUM TANKS & STONE	BLANKS	KIPPY
PROGRESSIVE SERVICE CO	DAS	SUBAL
R&W CONSTRUCTION CO INC	PIERCE	WAYNE
RANDY MILLER & SONS STS	MILLER	RANDY
RANDY TUCKER CONSTRUCTION	TUCKER	RANDY
RAYMOND BROWN WELL CO	BROWN	RAYMOND
RCF INC	MCKAY	GARY
RHEA'S BACKHOE & SEPTIC TANK SVC INC	RHEA	TRENT OR MONICA
RICHARD ABERNATHY CO LLC	ABERNATHY	RICHARD
RICKS SEPTIC TANK SERVICE INC	TUTHILL WHISNANT	DENISE RICHARD
ROBERSON SEPTIC LLC	ROBERSON	BRENT
RODDI LONG GRADING INC	LONG	RODDI
ROWAN SEPTIC TANK	KIRKPATRICK	GEORGE
ROWLAND ENVIRO	ROWLAND	AL
RUDLOPH INMAN SEPTIC TANK SER	HARRELSON	BEN
RWW ENTERPRISES INC	WHITLEY III	ROBERT
S & B MAINTENANCE LLC	COOK	MARY
S & J SEPTIC PUMPING & RENT A JON	BLACKBURN	NASHONE
SHOAF PRECAST INC	SHOAF	JIMMY
SHOAF SERVICE CO LLC DBA B & B SEPTIC	SHOAF	BEN
SIBBETT'S HAULING	SIBBETT	JEFF
SOUTHEAST SEWER FABRICATION LLC	MILLIKEN JR	AL
SOUTHERN CONCRETE	JACKSON	BILLY
SOUTHERN MAINTENANCE INC	JONES	WILLIAM
SPENCE WELL & SEPTIC	SPENCE	BEN
STALLINGS SEPTIC SERVICE	CRUMPLER	BEVERLY
STANLEY ENVIRONMENTAL SOLUTIONS INC	LANIER	JIM
T & J PANEL INC	JOHNSON	BRAD
THOMPSON BROTHERS	THOMPSON	BRIAN

TNT SERVICES INC	MORGAN	DIANE
TOM MATTISON SEPTIC	MATTISON	TOM
TOXAWAY CONCRETE	HOLDEN	KEITH
TRANSOUS FORSYTH SEPTIC TANK	REDMOND	DAVID
TRIPLE D CONSTRUCTION	EVERHART	DOUG
TRIPLE T PUMPING	PIERSON	KIM
TURNAGE CONSTRUCTION & TRUCKING INC	TURNAGE	DWIGHT
UB TRUCKING & TRACTOR WORKS	CHAPMAN	EUGENE
V & S SEPTIC SERVICE	STAMPER	BENNETT & JOHN
VANDER SEPTIC PIPE & SUPPLY INC	MAROSCHAK	ERNIE
W A PAGE & SONS INC	PAGE	KIRK
WARD BROS LLC	WARD	NATHAN
WASTEWATER SOLUTIONS LLC	LEONARD	SCOTT
WATER MANAGEMENT	GASKINS	SID
WESSON SEPTIC TANK SERVIC INC	WESSON	KATI
YOUNTZ GRADING & SEPTIC TANK INC	YOUNTZ	DAVID

Motion to accept membership list Latt Moretz, 2nd Tyler Jolley, members accepted

10:50 a.m. Scholarships:

We have two scholarship applications so far the cutoff is April 15th.
What does the Board want to do with scholarships for 2017?

Jimmy request that we put on opening page that scholarship is available to members only and form is under members section and that through 2016 NCSTA has given X number of scholarships and x amount in dollars.

10:55 a.m. Lobbyist update:

Lobbyist report and documents are attached to this agenda

Summary of lobbyist report:

The NC Sales Tax issue shall be discussed during this portion of
the agenda

Doug gave copy of NC Sales and Use Tax Division sheet out to everyone

Septic is addressed on page 10 of directive, form is available on www.dorn.com

Doug is still working on language used in the directive to address the Onsite industry, also working on forms required by NCDOR for sales tax Pertaining to onsite industry items

There are three bills in the works to repeal and/or revise the current sales Tax on wastewater products. Doug feels there is a good chance that these Will pass if NCSTA, Infiltrator and Crumpler pull for same thing, which is Give exemption to all products or none

Tim stated that Infiltrator is good with language that gives exemption to all Chris Dobbins made motion to request database from NCOWCICB of Addresses and contact info for each installer, 2nd Tim Wood,

This information may be used in the future for mailings regarding issues

12:00 p.m. Other business

The minutes link is working the website and has all the current minutes on it. It is under the members section. Minutes cannot be posted until they are approved by the Board at the meeting that follows the meeting the minutes are for

The sales tax info listed on the website on the home page and members section will be taken down and a link placed for the new NCDOR Directive

Next Board meeting date, check your calendars for potential dates

Does the Board want to go back to Sunset for the fall meeting or Danbury Board wants to go to Sunset area, September 15th

At the next meeting the NCSTA Bylaws will be reviewed, please look over the current bylaws between today and the next meeting and email cssunset94@gmail.com your suggestions for potential changes/additions

The scholarship form will also be addressed at the next meeting, please review prior to the meeting and send suggestions to cssunset94@gmail.com

12:00 a.m. Adjourn and lunch. Thank you to Mrs. Pearce for preparing a wonderful meal

Jerry read thank you letter from NPCA about convention.

Motion to adjourn, Ace Potter, 2nd Larry Beam meeting adjourned