

N.C.S.T.A.
Board of Directors Meeting
April 14, 2012
Pearce Backhoe, Rolesville, NC
9 A.M.

Roll Call:

Present: Connie Stephens, Doug Lassiter, David Cooper, Jerry Pearce, John Peele, Chris Dobbins, Gabe Dellinger, Keith Blackburn, Jimmy Shoaf, Frank Pearce, Stanley Mills, Larry Beam, Monica Rhea.

Absent: David Wallwork, Ace Potter, Latt Moretz, Jim Lanier.

Call to Order: Jerry Pearce

Prayer: David Cooper

Review of January Minutes: Motion to accept as read made by Keith Blackburn, 2nd by Stanley Mills, approved.

Annual Business Meeting minutes reviewed, motion to accept made by Jimmy Shoaf, 2nd by Larry Beam, approved.

Remarks from President:

- Discussion of NC Public Service announcement. This would be a good public relations and advertisement source for septic companies. Increased awareness = increased business. Commercials, newspaper inserts, flyer on our website that our members could print and use.
- Derrick and Crane rules, Doug will discuss.
- Lobbying for the decrease of continuing education hours for installers.

Treasurer Report:

General Account balance - \$71,390.57

First Bank Account balance- \$33,231.56

Scholarship Account balance- \$4,360.39

Jimmy reports financially the Association looks good. Totals are up a bit from the same period last year. A motion to accept report made by Keith Blackburn, 2nd by Larry Beam, approved.

Administrator Update:

- Convention was a HUGE success!!!!

Over 700 in attendance! The classroom flow worked well. Alive at 5 was very good; we had a lot of compliments about it. We have to work hard to keep our convention at the high level our members have come to expect. Focus on what is good for the industry. That's what we are here for and our association does a great job of representing our industry!

- 2013 Convention is set for January 31- February 1, 2013, with vendor set up on January 30th. Ideas for give away (new logo) hats in khaki camouflage, with established 1990 on the back. TV raffle again is a definite, 50/50 raffle is a definite. Alive at 5 is a definite.
- Regional classes for the remainder of the year are scheduled and attendance expected to be around the same as last year. There has been a suggestion that if we go back to Nag's Head, we wait five weeks later when the fish will be running, this may increase the number of attendees. We will be in a different facility in Boone this year. We will have more room and it was very affordable.
- Proposed changes to decrease CE hours: Level IV= 6, Level III= 4, Level II = 3, Level I= 2. This would not impact our revenue because our overhead would decrease as well. Pumper hours will remain 4 & 3. The rules should be posted on our website in the next 30 days. Everyone should click on NCOWCICB link ad respond to the request, stating we are in favor of the reduction.

Scholarship Update:

We have received some applications from people not related to a member. Motion made by Chris Dobbins, for Connie to mail a letter back with the application and explain the rule and why the application is being returned. This was 2nd by Larry Beam and approved.

NCOWCICB Update:

Jimmy Shoaf asked if there have been many complaints or investigations. Board members report they have received a lot of anonymous complaints about Health Departments inspecting and approving systems installed by noncertified installers. This was presented to the Board's attorney and it has been determined that the RS license would be at risk if this is done. The Attorney wrote a letter and Connie Stephens signed each one and hand wrote envelopes to each RS in the state, explaining this decision. The attorney that NCOWCICB has now is prepared to go for prosecution and jail time. The Board does have it's first revocation of Certification and will be moving forward.

Lobbyist Update:

(See Handout)

- Positive Feedback for the 2012 Convention. We are the 2nd largest in the US. Texas was larger with 1,100 attendees.
- Positive feedback on regional meetings.
- Dellinger Precast was announced to be a top 25 Precast Plant in the country! We are proud to have Dellinger's as a long term NCSTA member! Congratulations Gabe and Gary!
- Scholarships we have 7 to date with April 15th being the deadline. Motion made by Keith Blackburn to award each applicant with \$1,000 scholarship, not to exceed 10 applicants. 2nd by John Peele, approved.

Other Business:

- Educational monitoring. We excel in this area. We do a good job with the handing out of the cards to ensure that the attendees are actually in class. Look for new legal verbiage that states: Attendee must be present in 85% of the class to receive credit for the class.
- Start soliciting now for 2013 vendors. We need equipment retailers, and more pumping suppliers.
- Next meeting will be September 22, 2012 in Danbury.

Motion to adjourn made by Keith Blackburn, 2nd by Stanley Mills, approved.